

JetWay vs. Jet Cards

	Marquis Jet Time-Card	Sentient Jet Time-Card	JETWAY PRIVATE AIR
Up-Front Costs	Non-refundable deposits ranging from \$115,900 to \$339,000	Non-refundable deposits ranging from \$110,450 to \$500,000	<u>NO DEPOSITS REQUIRED.</u> Simply pay as you fly.
Aircraft Variety	Restricted to a single <i>type</i> of aircraft. “Interchange” penalties and other restrictions apply when you request other aircraft types.	Standard program lets you pick the aircraft “class” and Sentient selects the “type”. “Type” specific card is more expensive than standard.	<u>UNRESTRICTED.</u> <i>You select the aircraft class and type for each trip (subject to availability).</i>
Miscellaneous Fees	-Taxi time of 0.2 hours/leg -Hourly fuel surcharges. -Possible cancellation fees. -“Carry cost” for your deposit	-Taxi time of 0.2 hours per leg -Hourly fuel surcharges. -Possible cancellation fees. -“Carry cost” for your deposit	<u>JETWAY QUOTES ARE ALL-IN.</u> Additional charges <i>may result for cancellation, deciding or additional flight time</i>
Hourly Flight Cost (subject to change)	-Light Jets: \$6,169 - \$8,531 -Midsize: \$9,778-\$10,548 -Super-Midsize: \$11,262-\$12,817 -Heavy: \$14,766-\$16,873	-Light Jets: \$3,418 - \$4,934 -Midsize: \$5,015 - \$6,993 -Super-Midsize: \$7,353-\$9,600 -Heavy: \$9,729 - \$13,921	<u>DETERMINED ON A TRIP BY TRIP BASIS.</u> Up to 60% less than time-card options on <i>every trip.</i>
Service	-An operations group handles your bookings, which will not be the same person as contact in sales and may be a different person on each call -24/7 customer service -“Standard” catering included on all trips -Ground transportation and special services may be available per request (additional cost)	-An operations group handles your bookings, which will not be the same person as contact in sales and may be a different person on each call. -24/7 customer service -“Standard” catering included on all trips -Ground transportation and special services may be available per request (additional cost)	<u>CONVENIENT AND PROFESSIONAL.</u> One dedicated JetWay concierge handles your needs with strong operations team support. -24/7 customer service -“Standard” catering included on all trips -Ground transportation and special services arranged per request (additional cost)
Penalties and Restrictions	-“Interchange” penalty of 10-20% when using smaller <i>or</i> larger non-card aircraft types -No guaranteed availability when “interchanging” to larger aircraft -Penalties apply and hours may expire if not used within 12 months -10 hours notice required for guaranteed availability on “non-peak” days (more notice required for holiday “peak period” travel days) -You pay a steep premium for access to the NetJets fleet but are subject to receiving a “charter” aircraft on each flight if your type is unavailable.	-10 hours notice required for guaranteed availability on “non-peak” days (more notice required for holiday “peak period” travel days) -Client restricted to selecting the category and class but Sentient selects the actual “type” assigned in standard program. -Type specific card is available at a higher deposit rate and hourly cost and you may nonetheless receive a “charter” aircraft if your aircraft type is unavailable.	<u>NO SUCH PENALTIES OR RESTRICTIONS.</u> At JetWay we present you multiple aircraft options on each trip that meet your needs and preferences and offer you savings of up to 60% on every trip.
Safety	-Claims to meet all FAA and ARGUS Standards. -Excellent safety record	-Claims to meet all FAA and ARGUS Standards. - Excellent safety record	<u>UNBLEMISHED.</u> Meets all FAA and ARGUS Standards on <i>every trip.</i> -Unblemished safety record